



Chambers of Commerce  
Group Insurance Plan®



NEWSLETTER  
October 2013



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## QUICK CHECKS

Yes!

Does your chamber **participate** in the **Monthly Membership Fee Program**?

Yes!

Does your chamber **provide** the name and contact information of members interested in Chambers Plan to **your local Advisor** for follow up?

### CCEC Award

#### REGINA CHAMBER CEO Wins CCEC Executive of the Year Award

The Regina & District Chamber of Commerce was pleased to announce that **John Hopkins** won the prestigious **Executive of the Year Award** for communities with over 100,000 in population from the Chamber of Commerce Executives of Canada (CCEC). *"Being recognized by one's peers is an honour and a privilege. However, this award is really a team award that demonstrates the dedication and commitment the Board of Directors, the staff and committees of the chamber serving our great community,"* stated Hopkins. Congratulations John!!

John was presented the award at the CCEC annual Awards Dinner on Friday, September 27 in Kelowna, BC.



John Hopkins, CEO

### CCEC Bursary Recipients

#### CCEC BURSARY RECIPIENTS September 26-28, 2013 Kelowna, BC

The Chambers Plan team was pleased to send two delegates to the CCEC Annual Conference:

Becky Linn	Hanna, AB
DonnaLyn Thorsteinson	Humboldt, SK

### Welcome

#### NEW CHAMBER STAFF

The Chambers Plan team extends a warm welcome to the following new chamber **staff**:

Jonathan Seib, Manager, Policy & Communication	ACC, AB
Diane Mineult, Executive Director	Innisfail, AB
Joanne Kirwan, Chamber Manager	Melville, SK
Mike Bradshaw, Executive Director	Yellowknife, NT
Bonnie Feakes, Executive Director	Stony Plain, AB
Darla Lindbjerg, CEO	Swift Current, SK

#### NEW ADVISORS/TERRITORIES

The Chambers Plan team is pleased to announce changes in the following territories:

Todd & Tammy Williams	High River, Okotoks, Strathmore
JoAnneLetkeman	Medicine Hat

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[www.chamberplan.ca](http://www.chamberplan.ca)

[www.my-benefits.ca](http://www.my-benefits.ca)

### Do you have a Policy?

## CONTINUATION OF BENEFITS POLICY

With a benefits plan it is important you have a **policy** which clearly states the provision for all employees, should they become disabled.

The standard group insurance contract, including Chambers Plan, allows an employer to continue health and dental benefits for disabled employees. The main issue then, is the length of time the organization continues these benefits. Some options to consider:

1. Continue the benefits as if the disabled employee was an active full-time employee.
2. Provide benefits for a disabled employee for a specific period of time (i.e. one or two years from the date the employee completes the LTD elimination period).
3. Provide benefits based on a graded schedule based on years of employment. While the duration period for continuing benefits can be anything, a sample schedule is provided below (determine what the "right" schedule is for your organization):

Period of Full Time Employment	Health & Dental Benefits to be continues for
3 months up to 5 years	6 months
5 years up to 10 years	12 months
10 years up to 20 years	18 months
20 years or more	24 months

### Chambers Plan ADS

## EQUAL OPPORTUNITY

We notice many of you place ads for Blue Cross in your chamber publications. While we recognize the value and importance of non-dues revenue to chambers, we ask for equal opportunity for ad space.

Any members or future members who purchase Blue Cross will not be bound by the same parameters as Chambers Plan:

- There will be no requirement to maintain a chamber membership;
- The program cannot be used as a membership retention tool; and,
- There will be no administration fees paid to your chamber.

Contact Amanda Flynn [amanda@prairieregion.ca](mailto:amanda@prairieregion.ca) to design any size ad in any format!

### Highlights

## HIGHLIGHTS SINCE THE JULY NEWSLETTER

- Effective August 12 all claim statements will be accessed online via [my-benefits.ca](http://my-benefits.ca). Claim statements include Explanations of Benefits, claim estimates, requests for information and direct deposit notifications.
- We attended two Alberta Chambers Roundtables – Bonnyville on October 9 and Fort Saskatchewan on October 30.
- In October, for the SECOND time this plan year, Prairie Region Advisors have **achieved \$1 million dollars of new premium production in ONE month!**
- Fall Training Conferences for all our advsors were held in October in Red Deer and Saskatoon reviewing Plan updates and upcoming changes.

Marketing and Promotion **RESOURCES** - available on line at [www.chambers.ca](http://www.chambers.ca)  
Chambers & Boards > Resources Login: chamber Password: chamber

More **RESOURCES** – available on line at <http://resources.chamberplan.ca>  
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