



NEWSLETTER  
 January 2017



**QUICK CHECKS**

**Yes!**

Did your chamber meet with your advisor to discuss joint and cooperative marketing opportunities for 2017?

**Yes!**

Does your chamber include Chambers Plan ads in all your communications to your members?

*Thank-you*

**PROPOSED TAX INCREASE ON HEALTH AND DENTAL BENEFITS**

Wednesday, February 1 in the House of Commons, after being asked by the Leader of the Opposition about the proposed tax on health and dental benefits, the Prime Minister said they would not be moving forward with the tax. See clip below:

<http://globalnews.ca/news/3220630/health-dental-benefits-tax-justin-trudeau-liberals/>

This is fabulous news and we await something more definitive.

Thank you to all the local chambers for your tremendous efforts on this, and a special nod to Dave Angus, Ken Kobly and Steve McLellan and their staff. The chamber voice was very important and effective. Bravo!

*ED  
 Retires*

**KENT SMITH-WINDSOR, Announces Retirement**

In November of 2016, after 21 years as Executive Director of the Greater Saskatoon Chamber, Kent Smith-Windsor announced his pending retirement.

Kent will continue in his role until a successor has been secured.

"It has been my honour to serve our chamber members in this capacity. Our members, board of directors and our talented and dedicated staff team have allowed me to help build the best business climate in Canada. On behalf of my wife Maureen and our family we thank you for giving us the opportunity to serve this city and its amazing entrepreneurs," stated Kent.

The chamber network will miss the contributions, expertise and advice of this amazing chamber champion.



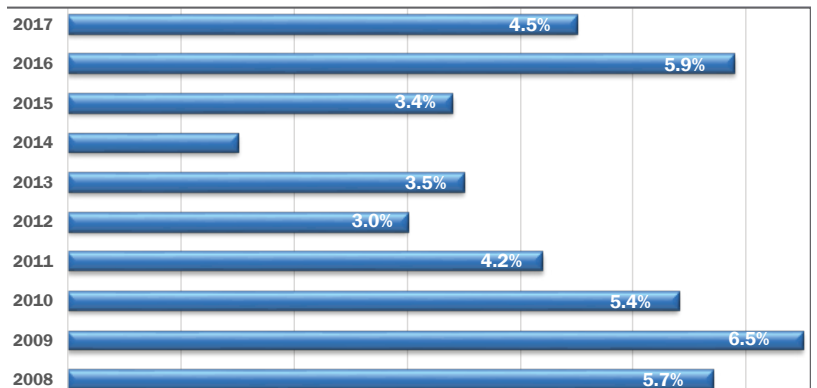
Kent Smith-Windsor

*2017  
 Renewal*

**BENEFITS of a Pooled Plan**

In a pooled plan, premiums are based on the average of claims across all participants. When claims are bundled together with thousands of similar firms in a pool, premiums stay manageable and predictable.

The average renewal action for 2017 is 4.5% and 4.4% over the last decade.



www.chambers.ca

www.chamberplan.ca

www.my-benefits.ca

**NEW  
SUPPORT  
Website**

**NEW CHAMBER SUPPORT WEBSITE - www.prchamber.support**

December 6, 2016 saw the launch of the new chamber support website. Our goal is to provide a complete resource directory of everything you may need or want which pertains to Chambers Plan. There is no login. Some features include:

Resources	News	Bursaries/Award	FAQs
Brochures/orders	Sample Growth Chart	Applications	GST and Chambers Plan
Understanding Chamber Plan	Quarterly Enewsletters	Sponsorship	Local Advisors
Membership Dues Program	Call to Action (if any)	Irven Snider Marketing Award Application	Website banners
Videos	Archived newsletters	Past recipients	
Ads/Logos	In memory of		

We are always looking to improve, so your valued comments and suggestions will be gratefully received.

**New  
Chamber**

**NEW CHAMBER**

After many months of planning, the **Bow Valley Chamber** started up on January 18. The chamber will provide a meaningful voice for member businesses across the communities of Lake Louise, Banff, Canmore, Deadman’s Flats, Exshaw and Kananaskis. Welcome to the chamber federation!

**New  
Staff**

**NEW CHAMBER STAFF**

The Chambers Plan Leadership Team extends a warm welcome to the following new chamber staff:

- Robbin Corsiatto**, Executive Director Olds, AB
- Erika Florence**, Executive Director Peace River, AB
- Kori Hart**, Executive Manager Ponoka, AB
- Rick More**, Acting CEO Red Deer, AB
- Jennifer McCurdy**, President and CEO St. Albert, AB

**Highlights**

**HIGHLIGHTS SINCE THE OCTOBER E-NEWSLETTER**

- “A guide to understanding Chambers Plan” has been updated to incorporate the new guaranteed coverage options [http://media.wix.com/ugd/6e1324\\_35of30725f054cf9b0ea47e24caf559d.pdf](http://media.wix.com/ugd/6e1324_35of30725f054cf9b0ea47e24caf559d.pdf).
- Congratulations to **Wiegiers Financial & Benefits** for receiving the most likes in our Facebook Contest in December, winning \$1000 for **Wiegiers Cares for Kids**. The **Red Deer Chamber** was a close second winning \$500 for the **Smiles Thru Lindsey Foundation**.
- **#TestimonialTuesday** is a regular feature on our Twitter, please forward any testimonials you receive in your office and we will highlight your chamber and the Chambers Plan firm.

**ADS, POSTERS, BILLBOARDS, BANNERS, BROCHURES, DIGITAL SIGNS**

Free

Contact Amanda Flynn should you need any collateral material or Chambers Plan designs.

Free

1-866-421-1110 Ext. 105 / [amanda@prteam.ca](mailto:amanda@prteam.ca)

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